



Phoenix Remembrance Life Updates Effective July 8, 2017

Phoenix is making certain updates to simplify Phoenix Remembrance Life in keeping with its primary purpose as a final expense protection product. These changes include discontinuation of rarely-used optional benefits that provided income, birthday gifts and education funding upon death. The core product features, living benefits and rates will all remain the same, and a simplified brochure and other marketing materials will be available beginning on July 7. Over the last year, our operations team has made great strides in delivering a speedy and smooth new business experience for agents and their clients. We welcome your increased business and look forward to your continued success and growth in 2017.

TRANSITION RULES

A 2-week transition period will apply:

- “Old” applications received in good order by the close of business on Friday, July 7, 2017 and received by July 22, 2017 will be accepted.
- “Old” applications with optional benefits elected that are signed on or after 7/8/17 and/or received on or after 7/23/17, will be rejected and a new application must be resubmitted.

QUESTIONS? CALL TODAY!

Sales Desk: 888-794-4447, option 1

Life New Business: 800-417-4769, option 2, option 3

Agent Contracting, Licensing & Compensation: 800-417-4769, option 3

Visit Us Online! www.PhoenixSalesNet.com

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Phoenix Remembrance Life (*ICC12FEWL*, *12FEWL*) issued by PHL Variable Insurance Company (PHLVIC), Hartford, CT. PHLVIC is not licensed to conduct business in New York and Maine.

Member of The Phoenix Companies, Inc.

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